

NHS HE N3 update

London

9th November 2006





N3 – The Story So Far







N3 Goals (the New NHS National broadband network)

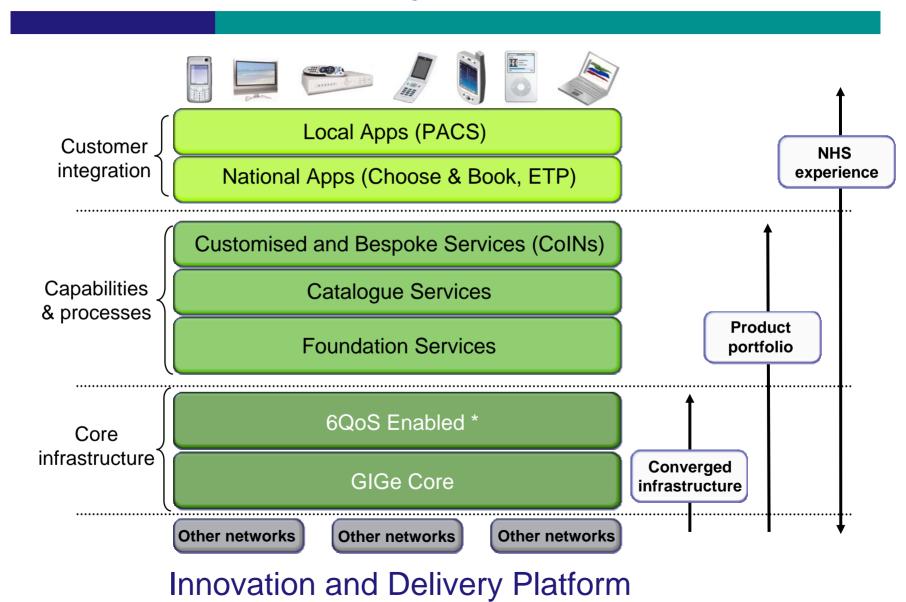
Broadband network linking 18,000 sites in England, up to 3,000 in Scotland and 10,000 non-NHS Enabling key NHS applications
One of the largest VPN networks in Europe Expected savings *c*£900m over seven years
Serving one of the World's largest employers – 1.1m

N3 Service Provider

BT fulfilling a network aggregator role 2.5years into 7year contract 58 PoPs and 12,780miles of Fibre to date 500 People employed within BT 24x7x365 Support 6,000 Calls to the N3 Helpdesk per month



N3 – More than just a network N3

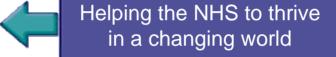


Consistent strategy amid Changing Dynamics

Purposeful execution

Deliver the network

- > 17,404 connections to date
- Supplier Agnostic
- Best value delivery
- Structural cost reduction





One of Europe's largest VPNs based on Gigabit core



- Bespoke Services
- Customised Services
- Security Services

Open innovation

...evolving

N3 - Programme roadmap

NHS Requirement

N3SP Solution

Benefiting from Convergence

Promote inter-organisational working, enhancing local innovation and joined up services across organisational boundaries

Extending the Organisation

Enabling health care staff to work from multiple locations using a range of access methods and devices

Connectivity

Focus on cost management. Greater opportunities for economies of scale and scope with merger of PCTs. Primary Care Practices targeted to develop more local services and solutions providing better value for money













QoS enabled network – 6 Layer QoS, Voice enabled Core

Local VOIP deployments -

Secure access – to NHS applications via fixed and mobile devices.

Remote VPN – enabling home working, access to patient records on the move.

Extended VPN – Increase functionality to the VPN range

N3 Gateways to mobile suppliers and voice VPN – offering least cost routing.

Wireless Connectivity – wireless access to N3 services

Inter-organisation VOIP Trunking - enabling cost savings.

Business DSL – Cost effective N3 connectivity

Access to Hosted VOIP Services – Maximising the IP Voice Opportunity



———— Demonstrations/Prototypes of N3SP services in Healthcare environment —————

N3 – Enabling the NHS NPfIT







Electronic Transmission of Prescriptions **6,554,406** prescription



NHS Care **Records Service** . 287,713 NHS users registered



NHS Mail 210,589 registered



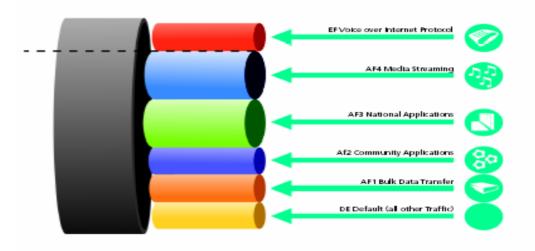
Choose & Book **1,539,845** bookings



Picture Archiving & Comms Systems . **81,017,423** images stored

'A Bus Lane for Network Traffic'

Quality of Service (QoS) is an Industry recognised solution, which enables key data traffic to be prioritised supporting Converged networking



- The capability for your network to handle the increasing data and application demands.
- Better traffic management giving predictable behaviour.
- Better use of your available bandwidth.
- Support for converged services as they evolve

✓ URL filtering, virus/adware protection

Business Change

- Hosted IP telephony
- Central Mobile gateways
- Intersite VoIP
- Video conferencing bridge
- Collaboration tools
- Hosting and storage

- ✓ Intersite VPNs
- ✓ Remote VPN

Flexible Working

- Customised VPNs
- Roving VPNs
- Single sign-on
- Mobile worker

- ✓ QoS enabled N3 connections
- ✓ Intersite VPNs

Secure Connectivity

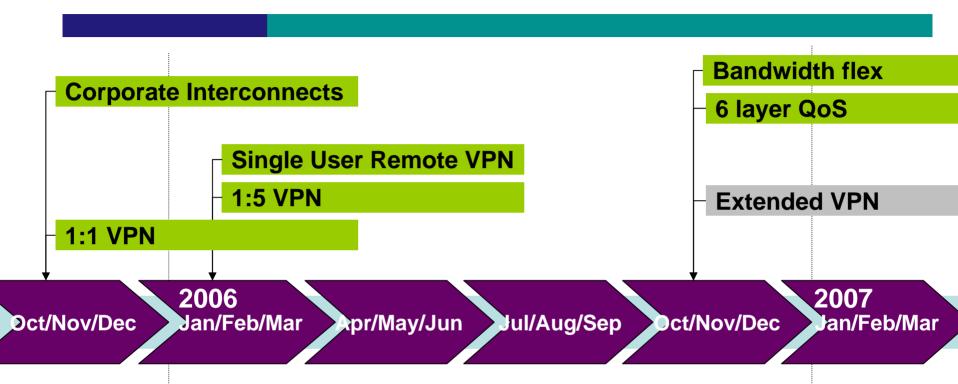
- N3 Business DSL
- Wireless LAN
- GPRS 3G/4G
- Network performance analysis

- The current N3 catalogue development priorities
 - VPN services
 - Catalogue Transform (QoS)
 - IP Telephony services
 - Business DSL
 - Security (url filtering)
- N3 Customised services
 - Customised managed COIN
 - Thin wrap network services
 - Wires only customised network
 - Customised added value

N3 product families **Customised solutions** Content Customised managed COIN Network Thin wrap network services testina • Wires only customised network Value Services Application Customised added value Local testing Web filtering Internet Gateway Service enhancements acceptance IP Tel to PSTN/Mobile Hosted IP Conferencing **IP** Tel site Tel service gateways Convergence Collaboration Transformed Class (QoS) Flexible Working LAN Roaming VPNs N3 Business DSL Single User Internet VPN Connectivity **Business DSL** Fixed site VPNs (resilience and WiFi) 1:1 and 1:5 Data centre **VPNs** DMZ Inter-High Speed Multi LAN Catalogue Available in **Priority** Catalogue

N3 portfolio roadmap timeline

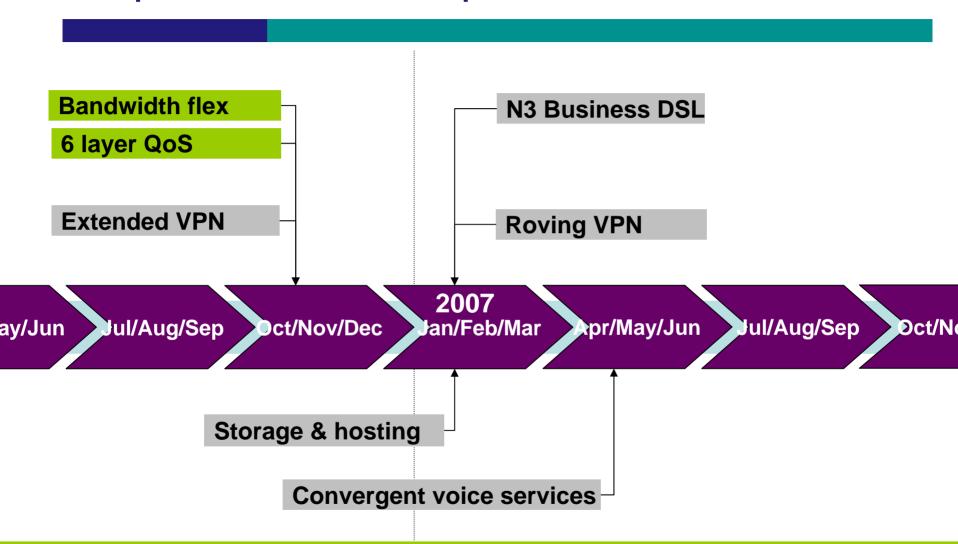




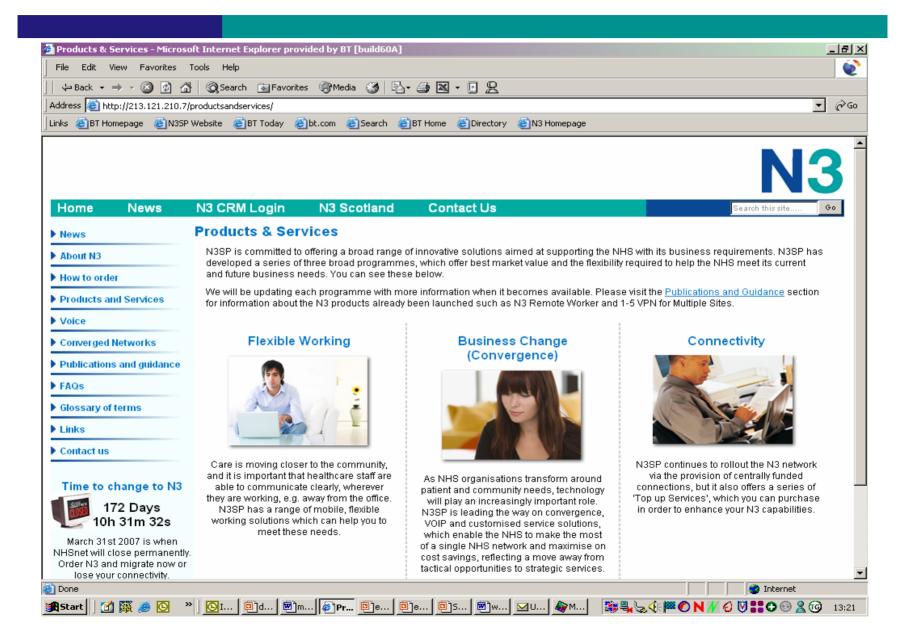
N3 Customised services: Customised managed COIN, Thin wrap network services, Wires only customised network, Customised added value

N3 portfolio roadmap timeline





N3 Customised services: Customised managed COIN, Thin wrap network services, Wires only customised network, Customised added value





N3 IP telephony services update





Situation today:

- No current national voice strategy
- Local procurement and decision making
- Changing organisational structures
- Mix of fixed and mobile workers requirements

Addressable NHS voice market size

People 1.2 Million employees

Large Sites 227Medium Sites 914

- Small Sites 8,000+

- Doctors 11,000+

Convergence – Strategy



Enablers required for convergent voice:

- N3 6 layer CoS Core completed Sept 06
- Transform catalogue completed Oct 06

N3 convergent voice services:

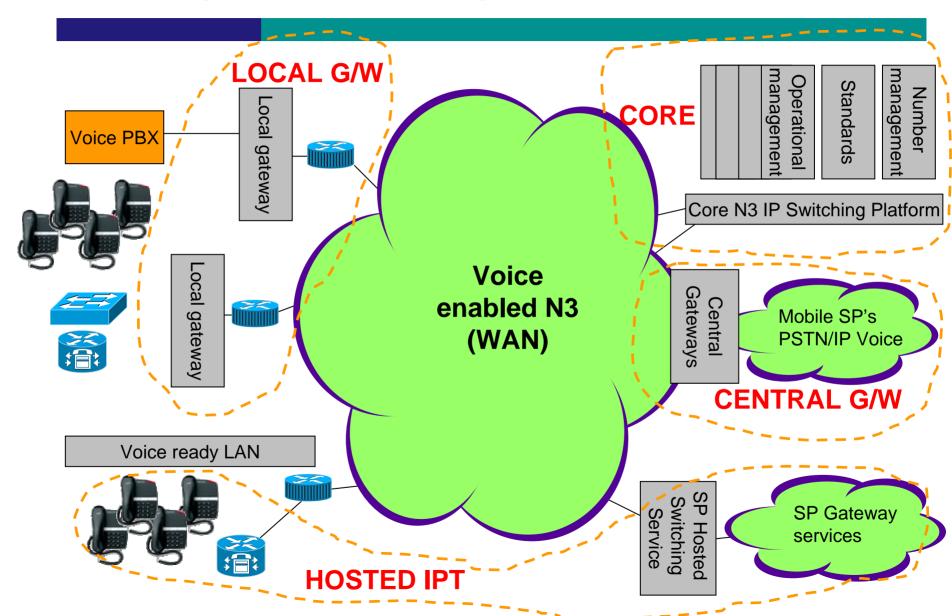
- Core Services
 - Core Switching
 - Central gateway services
 - Fixed to Mobile (Phase 1)

Edge Services

- Local Gateways
- Hosted IPT

Convergence – Strategy





Convergence – Futures vision



- Core voice switching platform underpins N3 vision.
- Allows N3 to develop additional services:
 - Audio / Video conferencing
 - Presence based services
 - Collaboration email, voice, IM etc
 - Fixed to mobile convergence
 - 21CN compliance and alignment
 - Central Call Recording
 - Voice messaging services
 - Hosted call centre functionality
 - Integrated messaging
 - WIFI
 - Directories
 - Application integration



N3 Business DSL update





N3 Business DSL - Requirements



Objective

- Low cost direct connection to N3 (from a small site, <20 devices)
- Flexible contended DSL bandwidth (up to 8 M/bit where available)
- Non resilient
- Thin delivery and support services
- ISP style SLA's

Target Customers

- Mental Health Trusts
- Ambulance Trusts
- Social services, Education and Police

N3 Business DSL - Features

End site Proposition

- Single Contended business DSL circuit (no secondary circuit) with N3 provided CPE
- Business ISP equivalent SLA's non resilient, availability 97% etc
- Use best available access speed from suppliers, potential to use future services
- Use existing PSTN line
- CPE posted out by N3SP: Router plus integral 4 port LAN port hub
- Customer self-install, N3SP remote configuration and service enablement
- Fixed IP addresses
- IOS firewall (GP v2.0 firewall)
- DHCP supported by CPE (plug and play on PC)
- Works as spoke site of an inter site VPN
- Prioritised voice on upstream (full QoS not available)

End site Service Wrap

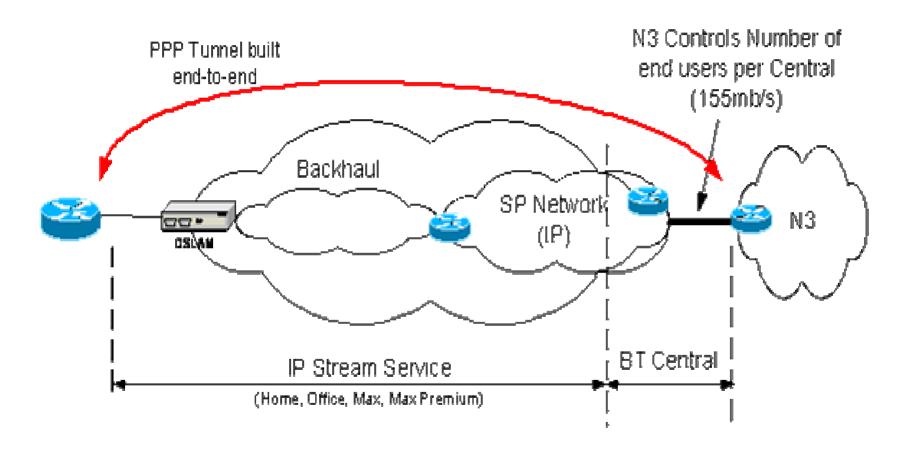
- Configuration management, central diagnostics etc
- 24/7 reactive fault repair
- HSCR performance reports
- Firewall configuration changes on request

• Futures?

Options for resilience and WiFi being considered

N3 Business DSL - Technical Overview





Completed activities

- Create technical design
- Create service design, operational design
- Pricing options
- Discuss and agree draft CCP with CfH

Current activities

Create final CCP and CCN

Next steps:

- Ordering and testing central infrastructure and end site service
- Prepare for launch
- Prepare project implementation Launch (earliest launch date is January 2007)



N3 customised services update





N3 customised services - scope



- Customised managed COIN
 - N3 Managed Network services, bespoke design
 - Essex, Cornwall, Sussex
- Thin wrap network services
 - AN Other supplier managed network, bespoke design
 - Fylde Coast
- Wires only customised network
 - N3 bespoke design, no CPE or management
 - North Mersey
- Customised added value
 - Security services
 - VPN
 - Consultancy
 - Kent and Medway

N3 customised services - progress



- Engaged with 99 customers
 - 8 proposals accepted
 - Cornwall
 - Essex
 - Fylde Coast
 - Lincolnshire (Phase 1)
 - London Ambulance
 - North Mersey
 - Peterborough
 - 32 in design stages
 - 29 being prepared for sign-on
 - 33 no longer required

Thank you



