

# Overview of procurement & timetable

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- Process Introduction
  - JANET(UK) wishes to undertake a more direct model of regional delivery. SWERN & JANET(UK) have agreed to collaborate to achieve this.
- 5 projects have been established to undertake this complex process these focus on:
  - Provision of a new network
  - Engagement with regional customer base to establish the requirements for a new network
  - Network Transition
  - TUPE
  - Disengagement from the JPA agreement

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- Programme Sponsors – Rolly Trice (Manager of NPPG JANET(UK), Tim Phillips (Chair of the Planning & policy Committee)
- Programme Manager – Neil Shewry (Project Manager JANET(UK))
- Programme Board – The programme of work is made up of the 5 individual projects. The membership of individual project teams will consist of key members of the programme board and additional staff resource where necessary. The following individuals will make up the programme board;

**SWERN:** Tim Phillips, Ian Sugden, Neil Francis, Hugh Street & Neil Tanton

**JANET(UK):** Neil Shewry, John Seymour, Kevin Sharp & Rolly Trice

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- SWERN backbone contract expires 30 September 2011 (option to extend until July 2012).
- SWERN access links have the same dates aligned
- This meant that the procurement process had to be started early in 2011 in order to meet the required timescales.
- A competitive dialogue style procurement was decided upon for the following reasons:
  - A wide range of technical options are available
  - Topology is an issue (Commercial PoP's or University PoP's)
  - Bandwidth requirements are not straightforward
  - Dark fibre provision - due to customer demand 10Gb circuits may be required
  - By engaging with the suppliers there is a chance that they may suggest an innovative approach

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- Essentially this approach allows us to explore all of the available options with the suppliers
- It also allows the opportunity to fully understand the proposed products and services within the budget
- Restricted Procurement is not appropriate because it does not allow dialogue with the suppliers
- Open Procurement is not appropriate either because it does not allow us to effectively manage the number and type of bidders.

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Activity	Date
Notice of procurement in the EU journal	5 <sup>th</sup> Jan 2011
Final date for clarifications	4 <sup>th</sup> Feb 2011
Close of registration to take part in the short listing	10 <sup>th</sup> Feb 2011
<b>Prequalification questionnaire returns by</b>	<b>11<sup>th</sup> Feb 2011</b>
Complete review of responses and shortlist suppliers to enter the dialogue	4 <sup>th</sup> Mar 2011
Competitive dialogue commences	14 <sup>th</sup> Mar 2011
Close of dialogue	2 <sup>nd</sup> June 2011
Issue invitation to submit final tenders	3 <sup>rd</sup> June 2011
Return of final tenders	1 <sup>st</sup> July 2011
Selection of preferred supplier	29 <sup>th</sup> July 2011
Contract placed with preferred supplier	30 <sup>th</sup> Sept 2011
Transmission network delivered and accepted	29 <sup>th</sup> Feb 2012