



25/04/2016 **e-infrastructure working group**
London



Agenda for this session

1. Amazon & Microsoft
2. National Agreements
3. Fitting the pieces

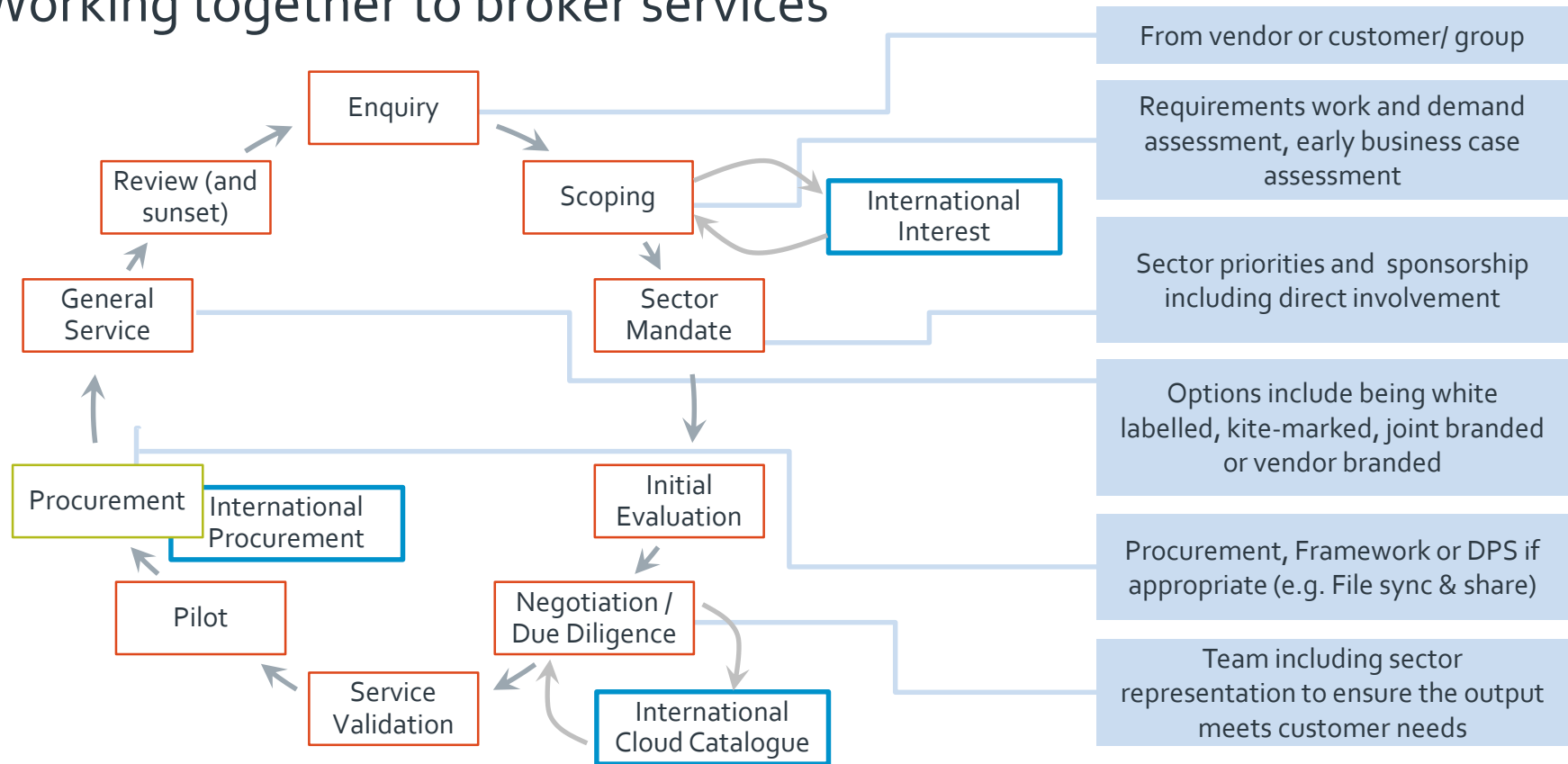
Microsoft & Amazon

- » AWS
 - › Portal – based on customer requirements
 - › Aggregation Model
- » Connectivity
 - › DirectConnect
- » Influencing
 - › Data egress waiver

- » Office365
 - › Due diligence / compliance - Subscription
 - › Amendments -> Online Service Terms
- » Azure
 - › Framework
 - › ExpressRoute
- » Other areas
 - › Premier Support - National Agreement Model
 - › Supporting Azure implementation
 - › Azure in shared DCs?
- » Influencing
 - › Relationships
 - › Announcement this week...

National Agreements Model

Working together to broker services



Fitting the Pieces

